



POLICE HEADQUARTERS

{ PROVISION SECTION }

JAMMU & KASHMIR, JAMMU.

Phone/Fax No: 0194-2443031/ 2443032
0191-2459029/2459255(Jammu)

(Sgr)Website: www.jkpolice.gov.in
Email: phqjk@jkpolice.gov.in

Subject: - Amendment to e-tender No 42 of 2018 dated 19.09.2018 floated for Selection of Service Provider for provision of lease line connectivity for CCTNS project etc.

Various intending firms had requested for amendments in -tender No 42 of 2018 dated 19.09.2018 floated for Selection of Service Provider for provision of lease line connectivity for CCTNS project etc. Accordingly, their queries have been examined and final amendment is placed as annexure 'A' & latitude /longitude information of the CCTNS sites as annexure 'B' which intending firms can access on J&K tender portal www.jktenders.gov.in.

However, other contents of the tender shall remain unchanged.

sd/-

(AIG Provision/Transport)

For Director General of Police,
J&K-Jammu

Dated: 10 .12.2018

No: -WPR- 41/Part 2nd /2018-19/ 79739-60

Copy to the:-

1. Principal Secretary to Govt. Home Department J&K Jammu
2. All ADsGPJ&K
3. All IsGPJ&K
....for favour of information.
4. IGP Crime Nodal officer CCTNS project for information. This is in reference to letter No CHQ/CCTNS/2 Mbps /50/2018-13814-15 dated 17.11.2018 & 14387-88 dated 3.12.2018.
5. DIG CKR Srinagar/DIG Jammu-Kathua& Samba Range Jammu.
6. Director Police Telecom J&K Jammu for information.
7. Director Industries Jammu/Srinagar for information.
8. Chief Accounts officer PHQ J&K Jammu for information
9. Manager Government Press Srinagar/Jammu for publication of the amendment notice in Govt Gazette.
10. SSP J&K CID Cell, 11 Harish Chander Mathur Lane Kasturba Gandhi Marg New Delhi-110001 alongwith copy of the amendment notice for information intending firms.
11. AIG Communication PHQ J&K Jammu for information with the request to arrange publication of the amendment notice only through information department.
12. In-Charge IT Centre PHQ/In-Charge e-tendering PHQ for placing the amendment notice on the website of J&K Police and J&K Govt. tender Portal.

Mubassir Latifi JKPS

(AIG Provision/Transport)

For Director General of Police,
J&K-Jammu

Annexure "A" of amendment notice to NIT No. 42 of 2018 dated 19-09-2018.

Pre-bid Queries of M/S Reliance Jio.

Sr. No	Tender Document References	Content of Tender	Point of Clarification	Customer Response
1	BOQ	BOQ	It has multiple bandwidth slabs from 2Mbps to 155 Mbps. Request department to confirm against which bandwidth and quantity of sites the evaluation will be done (or do share us the breakup of sites against each bandwidth.	The commercials will be evaluated purely for the rates quoted against 2 MBPS sites & 155 MBPS site
2	BOQ	BOQ	Recurring rates which needs to be quoted in commercial-BOQ sheet. Is this quarterly recurring charges or annual recurring charges?	The rates to be quoted in the commercial bid i.e. BOQ shall be quoted for annual recurring charges
3	Annexure-III (page no. 39)	Financial Proposal to be submitted in original alongwith the proposal	It mentions that bidder to submit this document original. As per RFP page no.14 which mentions that we need to submit the hard copy and online bid of technical bid and commercial bid will be online only. (Pls refer page no. 14, point no. d & e). in this service provider will not be able to submit the annexure-III commercial proposal format neither online nor in physical document. Please confirm whether understanding is correct?	The bidder has to submit all documents i.e. both Technical & Commercial bid online. However, the bidder has to submit the physical copies of tender fee, EMD and Technical bid. Documents received online will be considered for Technical/ Commercial evaluation.
4	Evaluation methodology		Please confirm whether the bid will be evaluated on techno commercial weightage (i.e. 70% on technical & 30% on commercial) or it will be purely on commercial.	The bid will be evaluated based on QCBS i.e. both Techno-commercial. However, technical evaluation criteria will be considered for point no 1,2 & 3 of Para 4.2 (Technical Evaluation Criteria).Revised 4.2 enclosed)
5	Point no. 2.1, page No 8	Propose technology solution/connectivity options including but not limited to VPN over broadband, optical fiber cables, MPLS, Mobile internet, VSAT.	Request J&K police HQ to consider the last mile on fiber, RF & VSAT last mile & technology to be MPLS VPN.VPN over broadband & Mobile internet will not provide any SLA uptime. Request J&K Police to delete the same from this RFP.	It is self explanatory that the connectivity is not confined to VPNOBB
6	Additional query	Additional query pertaining to pre-qualification criteria	The entire CCTNS project is very mission critical & sensitive data is passing from this network. Considering the security of this project. We request J&K Police to add the below additional eligibility	As per tender

			<p>criteria to ensure that large telecom service provider which has better financial & in depth reach can participate to provide the better SLA uptime & services to department.</p> <ol style="list-style-type: none"> 1. Service provider should have annual turnover of 500 Cr in last financial year(2017-18) 2. Service provider should have own nationwide fiber of more than 1.5 lakh of Rkm across India. 3. Service provider should be class A & NLD license to provide these services. 	
7	Additional query	Additional query (right of refusal)	<p>Since the locations are very tough terrain. It will be extremely difficult for single provider to connect all the 100% sites. Considering the same request J&K to consider that bidder can maximum provide the connectivity at 70% of locations only & 30% sites as right of refusal. Request J&K Police to consider the same.</p>	<p>As per NIT, the bidder has to connect at least 80% of the total sites which excludes VSAT locations.</p>
8	Point no 4.1, Page no 24 eligibility and pre-qualification criteria.	Bidder should have feasibility of providing connectivity at 50% of the locations as per the list mentioned in RFP annexure-IV within 15 days of signing contract.	<p>Request J&K Police HQ to delete this clause, as time lines of 15 days is very less to provide the connectivity. Since these are tough terrain & has remotest sites across J&K State.</p>	<p>Already clarified in previous post pre-bid amendment</p>
9	Point no. 5.1 installation & commissioning	Installation & commissioning	<p>Request J&K Police HQ to consider the delivery time lines for entire project to be seven months from date of PO. Reasons as cope consist of providing UPS, Router& installation of RF Pole/Tower. Laying fiber cable & there will be ROW permission required from municipal corporation, whether challenges in J&K, Political instability etc. hence considering all these challenges we request J&K Police to consider the timelines of 7 months for implementation of this project.</p>	<p>Project execution/ completion period shall be 120 days.</p>
10	Point no 6.1, service level agreement (SLA)	Link Latency	<p>Request J&K Police HQ to consider the latency of up to 60 ms as average RTD from spoke to Hub site on wired & RF last mile media Latency of 60 ms be achieved on VSAT last mile. Request J&K Police to consider the RTD/Latency on VSTA to be 1000 ms due to technology limitation.</p>	<p>As per NIT</p>

11	Point no. 6.1 service legal agreement (SLA)	Link jitter	Jitter will be applicable for wise & video traffic. As understood for this RFP that this is business critical applications then jitter will not be applicable. Also jitter on VSAT cannot be achieved due to technology limitations.	As per NIT
12	Point no. 6.1 service legal agreement (SLA)	Packet drop < 1%.	Packet drop of < 1% will be applicable only on wired & RF last mile Packet drop of < 1% can't be achieved on VSAT last mile due to technology limitations. Request J&K Police to consider this packet drop only for wired & RF last miles.	Agreed
13	Point no. 6.1 service legal agreement (SLA)	Penalty for meeting the latency, packet drop & jitter.	Request J&K Police to delete this penalty clause, as there is already penalty for not meeting the SLA uptime.	As per NIT
14	Point no. 6.2 SLA penalties.	<p>1. No penalty: if the uptime in a quarter is 98.5% or more.</p> <p>2. If the uptime is less than 98.5% & up to 90% then for every 0.5% drop in the uptime percentage, if penalty of 1% of the quarterly bandwidth charges shall be levied.</p> <p>3. If the uptime is less than 90% & up to 80 % then for every 0.5% drop in the uptime percentage, if penalty of 10% of the quarterly bandwidth charges shall be levied.</p> <p>4. Below 80%: no charges for the quarter will be paid.</p>	Request J&K Police HQ to consider the penalty for not meeting the SLA uptime as below: >= 98.5% --- > no penalty < 98.5% but > 97.5% --- > 2% quarterly charges for impact link only. < 97.5% but > 96.5% --- > 4% quarterly charges for impact link only. < 96.5% but > 95.5% --- > 6% quarterly charges for impact link only. < 95.5% but > 94.5% --- > 8% quarterly charges for impact link only. < 94.5% & below --- > 10% of quarterly charges for impact link only. Maximum cap up to 10% of quarterly charges for impacted link only.	As per NIT
15	(commercial	(commercial	Request department to clarify.	Please read as under:-

	format) Point No 8 of BOQ –Optional will be clarified in pre bid meeting.	format) Point No 8 of BOQ –Optional will be clarified in pre bid meeting.		The bidder shall quote rates per MBPS bandwidth with internet facility in this row. As such the rates to be quoted in other rows/Columns of BOQ shall be treated as Rates without Internet
16	Clause no. 7 page no. 34	Payment turns: payment shall be made within 60 days of submission of invoice on final acceptance by state.	As per the revised corrigendum issued by department where it is mentioned that payment terms will be subjected to funds availability. Request J&K Police to consider the payment terms as below: One time charges: 100% within 60 days post installation of link. Recurring charges- quarterly in arrears. The payment cannot be related to subject to availability of funds, as telecom service provider will be investing huge CAPEX for building this network.	As per NIT

M/S SNTPL pre-bid queries.

Sr. No	Tender Document References	Content of Tender	Point of Clarification	Customer Response
1			The tender document itself is silent about the EMD exemption but in NIT no. 42 of 2018 of tender ID 2018_DGPJK_62141_1 exemption is acknowledged, yet the EMD amount in NIT is of Rs.5000/- & in tender documents mentions 500000/- it is requested your good self to brief about the EMD-exemption & the qualifying criteria.	As per State Government norms, exemption is allowed only for local SSIs and the same is applicable.
2			In reference to the amendment notice No. 42 of 2018 dated 19-09-2018, M/S Reliance Jio has advised J&K Police HQ to consider the evaluation based on L1 (commercials) only & not on technical weightage. In respect of this J&K Police HQ has answered "criteria will be evaluated based on last financial year" This does not help us understand whether the evaluation will be based on L1 commercials only or on both i.e. technical weightage as well.	Clarified above
3			In reference to the amendment notice No. 42 of 2018 dated 19-09-2018, M/S Reliance Jio has advised J&K Police HQ for removal of the clause for technical scoring i.e. QCBS. In this regard J&K Police HQ has answered the query with "criteria will be evaluated based on last one financial year"	Clarified above

			Again this does not help us to understand whether the evaluation will be done on the basis of QCBS or not. Please clarify the same.	
4	4.1. Eligibility & Prequalification Criteria	Bidder turnover	Requested for reducing the bidder Financial Turnover from Rs 25 Crore to 3.00 Crore for the Financial year 2017-18.	To increase the participation of intending firms, bidder turnover reduced to Rs 3.00 Crore

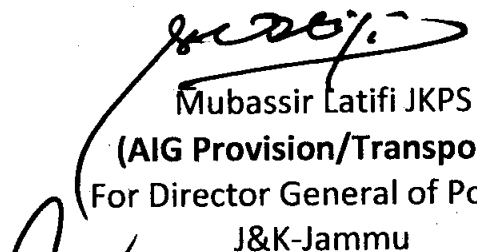
M/S Bharti Airtel queries.

Sr. No	Tender Document References	Content of Tender	Point of Clarification	Customer Response
				All queries of Bharti Airtel raised vide letter dated 16 Nov. 2018 already clarified.

4.2 Technical Evaluation Criteria (Revised)

S.No	Parameters	Marking Criteria	Max. Marks	Required documents
1	Annual Turnover- Bidder's average annual turnover for the financial year 2017-18	< from Rs 3 Crore to 25 Cr – 10 Marks >= Rs 25 Cr and < Rs 35 Cr- 20 Marks >=Rs 35 Cr and < Rs.50 Cr- 30Marks >= Rs 50 Cr -40 Mark	40	Audited Financial Statement/Auditor Certificate to be submitted.
2	Number of connectivity assignments completed in the financial year 2017-18 throughout country	<3 – 0 Marks 3 and <5 assignments- 10 Marks >=5 and < 10 assignments- 20 Marks >=10 assignments - 30 Marks	30	Copy of work orders/completion certificates
3	Number of sites connected by the bidder in J&K state	10-30 sites-10 Marks 30-50 sites -20 Marks 50 sites -30 Marks	30	Proof of experience in the form of client citation/work orders to be submitted
Total Points/Marks			100	
Cut off Points for Qualifying			60	

- i. Since CCTNS project is sensitive project as such proposed connectivity should be fully secured as per parameters of MeITY/NCRB
- ii. This is final amendment /extension to the e-tender; bidders are requested to response within extended date as further extension will not be made.
- iii. The rates quoted in the BOQ should be per Mbps ,per location and per annum


Mubassir Latifi JKPS
(AIG Provision/Transport)
 For Director General of Police,
 J&K-Jammu